## RURAL ELECTRIC COMMUNITY ASSISTANCE FUND (RECA FUND)

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## I. RECA FUND MISSION STATEMENT

The Rural Electric Community Assistance Fund (RECA Fund) continues the 80-plus-year commitment of Pennsylvania and New Jersey electric cooperatives to improve the quality of life in rural communities they serve. Low-interest loans provided by the RECA Fund help stimulate additional investment by private lenders, public bodies, and non-profit economic development agencies into much-needed physical and human infrastructure projects in rural communities. The primary goals of the RECA Fund are threefold:

- First, to make adequate and affordable credit available to public and non-profit entities involved in creating or improving the quality of life of their local communities.
- Second, to encourage and maximize the participation of local commercial financial institutions and state or local governmental assistance programs in these projects.
- Third, to manage the loan portfolio prudently and professionally so that the capital of the portfolio grows over time and is available to future borrowers.

## **II. GENERAL LOAN POLICIES:**

| APPLICATION PERIOD:          | Open, based upon availability as determined by the Membership Activities Committee.   |
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| LOAN REVIEW:                 | Membership Activities Committee will meet<br>annually and will conduct reviews based on<br>application submissions and availability of<br>funds.  |
| AMOUNT OF FINANCING:         | For project financing: Up to 80 percent of total<br>project costs not to exceed \$100,000. The<br>minimum loan is \$5,000.<br>For technical assistance: Up to 75 percent of<br>cost not to exceed loan of \$10,000.   |
| ELIGIBLE BORROWER:           | Public and non-profit organizations located in<br>the indicated Pennsylvania, New Jersey and<br>Maryland counties served in part by electric<br>cooperatives involved in community<br>development, educational, or water and sewer<br>infrastructure activities. Borrowers and projects<br>are not required to be served by an electric<br>cooperative.   |
| ELIGIBLE PROJECTS:           | Projects creating or improving community<br>facilities that develop the education, health,<br>economic conditions or public safety services of<br>the area. This includes, but is not limited to:<br>water or sewer improvements; distance<br>learning/medical link projects; other<br>educational or job training projects; business<br>incubators; and technical assistance related to<br>planning, environmental review or grant<br>preparation. |
| ELIGIBLE USE OF LOANS:       | Fixed assets whose useful life is five years or<br>more including: acquisition, improvements, or<br>rehabilitation of real property; acquisition of<br>machinery and equipment (including set-up<br>costs) and interim financing. Required technical<br>assistance associated with eligible projects is<br>also eligible.   |
| INELIGIBLE USES OF PROCEEDS: | For-profit business activities, refinancing of existing debt, incorporation expenses, and   |

administrative costs.

| AMOUNT OF OUTSIDE PARTICIPATION: | For project financing: At least 20 percent of the<br>project cost must be funded from outside<br>sources, such as applicant participation, private<br>lender, or other economic development<br>assistance program.<br>Documentation of such participation shall be<br>required prior to the closing of the loan.   |
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| TERM OF LOAN:                    | Determined by the needs of the project and the<br>economic life of the asset being financed.<br>Maximum loan term will be 10 years for project<br>financing and four years for technical<br>assistance. Exceptions will be reviewed and<br>approved by Membership Activities Committee.  |
| RATE OF INTEREST:                | The note shall be no greater than the prime<br>lending rate and no lower than 2.5%. The rate<br>will be set periodically at the meeting of the<br>Membership Activities Committee as necessary.  |
| COLLATERAL/GUARANTEES:           | A subordinated position on relevant building or<br>machinery based upon project financing<br>structure or a subordinated position on other<br>real property, machinery or other items, if<br>required to adequately collateralize the loan.<br>Guarantees based on tax receipts, or receipts<br>will be considered.  |
| INSURANCE:                       | Fire and flood insurance may be required for items relevant to project.  |
| MISCELLANEOUS:                   | Applicant responsible for costs associated with<br>loan closing, outside of services explicitly<br>provided by PREA and member electric<br>cooperatives. Local cooperatives will provide all<br>loan documents.  |
| OTHER CRITERIA:                  | <ul> <li>In addition to ensuring that the project meets<br/>requirements listed above, the Membership<br/>Activities Committee will judge a project on the<br/>following criteria:</li> <li>Demonstrated ability to repay loan</li> <li>Demonstrated need for loan</li> <li>Impact of project on the local community</li> <li>Relationship between project costs and<br/>capital available in the fund.</li> </ul> |

| STRUCTURE OF LOANS:     | The loans will be structured as level debt,<br>monthly payment loans at the fixed rate of<br>interest, as offered by the Membership<br>Activities Committee.   |
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| DEMONSTRATION PROJECTS: | As part of the loan closing, the applicant shall<br>agree to provide the Pennsylvania Rural Electric<br>Association and participating electric<br>cooperative and the Rural Federal Business-<br>Cooperative Service with information on the<br>steps needed to organize and operate the<br>project, and permit representatives of these<br>organizations to make reasonable visits to the<br>project and honor any other reasonable request<br>to disseminate information on the project. At<br>the same time, these entities agree not to<br>require the disclosure of any proprietary trade<br>secrets. |
| PROJECT AUDITS:         | As part of loan closing, the applicant shall agree<br>to supply the Membership Activities Committee<br>with the following information for the life of the<br>loan: quarterly financial statements, proof of<br>annual renewal of insurance and any other<br>information that confirms the requirements of<br>the loan covenants. The applicant agrees to<br>permit representatives of the Pennsylvania<br>Rural Electric Association and participating<br>electric cooperative to visit the project, as<br>needed, to confirm the requirements of the<br>loan covenants.                                   |
| TECHNICAL ASSISTANCE:   | Staff from PREA and participating electric<br>cooperative will also periodically visit the site to<br>review the project and utilize their technical<br>expertise to identify sources of assistance to<br>address any issues or concerns.  |
| LOAN COMMITMENTS:       | Upon approval of the Membership Activities<br>Committee, each applicant shall be notified in<br>writing listing the terms and conditions of the<br>approval.   |
| FEES:                   | No fees.   |